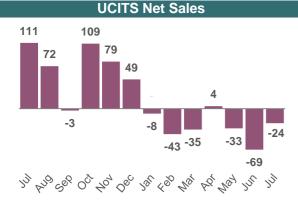
## EFAMA INVESTMENT FUND INDUSTRY FACT SHEET



| Net Sales of UCITS |       |       |        |
|--------------------|-------|-------|--------|
|                    | July  | June  | YTD    |
| Equity             | -22.3 | -17.2 | -14.7  |
| Bond               | 1.2   | -36.0 | -115.2 |
| Multi-Asset        | -3.8  | -6.0  | 48.7   |
| Money Market       | 1.5   | -6.4  | -133.0 |
| Other              | -1.0  | -3.4  | 5.4    |
| Total UCITS        | -24.4 | -69.1 | -208.9 |

**Net Assets of UCITS** 

**Dec 2021** 

6,178

3,401

2,367

1.495

403

13.844

July

5,615

3,084

2,218

1.431

388

12.736

| 5.4                       |     |
|---------------------------|-----|
| -208.9                    |     |
|                           | _   |
|                           |     |
| % <b>Δ</b> <sup>(1)</sup> |     |
| -9.1%                     |     |
| -9.3%                     |     |
| -6.3%                     |     |
| -4.3%                     |     |
| -3.8%                     | I I |

-8.0%



**Net Sales of Long-Term UCITS** 

| Accumulated Net Sales of UCITS (YTD) |      |     |   |    |
|--------------------------------------|------|-----|---|----|
| Equity                               |      | -15 |   |    |
| Bond                                 | -115 |     |   |    |
| Multi-Asset                          |      | _   |   | 49 |
| Money Market                         | -133 |     |   |    |
| Other                                |      | -   | 5 |    |

# Share of Net Assets by UCITS Type Equity Bond Multi-Asset Money Market Other 3%

# 

Equity

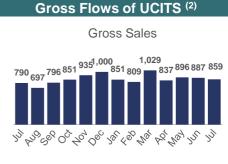
Bond

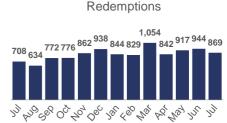
Other

Multi-Asset

Money Market

**Total UCITS** 



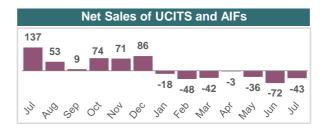


Data are presented in euro billions (unless otherwise noted).

<sup>(1)</sup> Percentage changes compare net assets at end July 2022 and end December 2021. (2) Data cover all countries except Austria, Belgium, Finland, France, Greece, Hungary and Turkey. (3) ETF data are also included in the net sales of equity, bond and other funds.

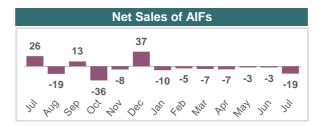


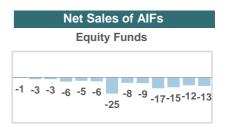
| Net Sales and Net Assets by Country |           |          |            |          |
|-------------------------------------|-----------|----------|------------|----------|
|                                     | Net Sales | (EUR mn) | Net Assets | (EUR bn) |
| Country (1)                         | UCITS     | AIFs     | UCITS      | AIFs     |
| Austria                             | 105       | 266      | 96.9       | 113.4    |
| Belgium                             | n.a.      | n.a.     | 192.5      | 2.4      |
| Bulgaria                            | -6        | 0        | 1.2        | 0.1      |
| Croatia                             | 9         | n.a.     | 2.2        | 0.7      |
| Cyprus                              | -1        | 64       | 0.4        | 7.4      |
| Czech Republic                      | 189       | 21       | 17.0       | 2.4      |
| Denmark                             | 497       | -29      | 170.2      | 146.7    |
| Finland                             | 82        | 31       | 123.5      | 19.2     |
| France                              | -14,949   | -2,758   | 817.9      | 1,257.5  |
| Germany                             | -2,630    | -773     | 480.2      | 2,243.7  |
| Greece                              | 57        | n.a.     | 7.7        | 4.4      |
| Hungary                             | -7        | 188      | 1.3        | 18.4     |
| Ireland                             | 20,626    | 3,096    | 2,969.7    | 933.6    |
| Italy (2)                           | 92        | -17      | 237.6      | 98.5     |
| Liechtenstein                       | -139      | -57      | 33.5       | 39.1     |
| Luxembourg                          | -24,103   | 3,094    | 4,408.8    | 970.2    |
| Malta                               | -6        | -455     | 3.0        | 18.2     |
| Netherlands                         | 153       | -19,768  | 72.9       | 853.2    |
| Norway                              | 598       | 0        | 170.3      | 0        |
| Poland                              | -246      | -111     | 20.8       | 35.2     |
| Portugal                            | -73       | -1       | 17.0       | 11.7     |
| Romania                             | -103      | -3       | 3.4        | 5.8      |
| Slovakia                            | -18       | -87      | 6.4        | 2.8      |
| Slovenia                            | 23        | n.a.     | 4.1        | 0.3      |
| Spain                               | 1,527     | -413     | 295.5      | 35.8     |
| Sweden (3)                          | 1,339     | -18      | 563.0      | 34.5     |
| Switzerland                         | 2,480     | -343     | 613.1      | 177.2    |
| Turkey                              | 618       | 28       | 21.5       | 11.9     |
| UK <sup>(4)</sup>                   | -10,525   | -482     | 1,384.0    | 545.7    |
| TOTAL                               | -24,413   | -18,528  | 12,736     | 7,590    |



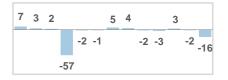
| Net Sales of AIFs |       |       |       |  |
|-------------------|-------|-------|-------|--|
|                   | July  | June  | YTD   |  |
| Equity            | -13.1 | -12.1 | -99.0 |  |
| Bond              | -16.3 | -1.6  | -11.5 |  |
| Multi-Asset       | -3.0  | 1.6   | 12.0  |  |
| Money Market      | 0.0   | -1.0  | -6.8  |  |
| Real Estate       | -0.7  | -1.0  | -5.9  |  |
| Other             | 14.7  | 11.2  | 58.4  |  |
| Total             | -18.5 | -2.9  | -52.9 |  |

| Net Assets of AIFs |       |          |                           |
|--------------------|-------|----------|---------------------------|
|                    | July  | Dec 2021 | % <b>Δ</b> <sup>(5)</sup> |
| Equity             | 925   | 1,123    | -17.6%                    |
| Bond               | 997   | 1,126    | -11.5%                    |
| Multi-Asset        | 1,892 | 2,073    | -8.7%                     |
| Money Market       | 47    | 52       | -10.7%                    |
| Real Estate        | 1,052 | 988      | 6.5%                      |
| Other              | 2,678 | 2,645    | 1.3%                      |
| Total              | 7,590 | 8,007    | -5.2%                     |

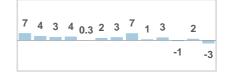




### **Bond Funds**



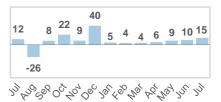
### **Multi-Asset Funds**



### **Real Estate Funds**



### Other Funds (6)



Data are presented in euro billions (unless otherwise noted).

(1)This table shows net assets and net sales of funds classified according to their country of domicile. Data on where funds are bought and who owns them are shown in EFAMA's European Quarterly Statistical Releases and Fact Book. (2) Net asset figures include closed-ended funds at end 2021. (3) Breakdown between UCITS and AIF net assets based on estimation. Data reflect funds sold to Swedish investors, regardless of the fund domicile. (4) Excluding investment trusts. (5) Percentage changes compare net assets at end July 2022 and end December 2021. (6) Other AIFs include money market funds, guaranteed funds, ARIS funds and remaining other AIFs.

